

Need help in understanding the market for new HTS technologies?

Then visit www.htstec.com

What is HTStec?

HTStec is an independent consultancy focused on providing informed opinion and market research on those enabling and emerging technologies that underpin high throughput screening (HTS) today.

What does HTStec offer?

HTStec are experts in HTS technologies and offer companies that are developing novel liquid handling, detection instruments, laboratory automation, assay reagents and platform technologies a range of consulting services, which include:

- web-based market research surveys, customer interviews and questionnaires
- technology assessments and business development
- analysis of strategic objectives and new product definition
- preparation of technology/application notes, marketing materials and sales tools
- in depth review articles, market reports, oral and poster presentations
- training courses that promote new technology awareness
- preparation of application-focused customer lists for targeted marketing
- assistance in identifying potential target customers and generating sales leads

Who are HTStec's clients?

HTStec has worked closely with a range of clients, including the following companies:

Axxam
CyBio
Cytocentrics
Gyros

Imtek
IonGate
Matrix

Tecan
Triplos
Viikki DDTC
Xention

In addition, HTStec has links with the following organizations:

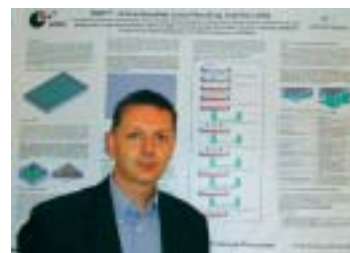
DDW
PolyPops

SBS
Select Biosciences

Hightech Business
Decisions

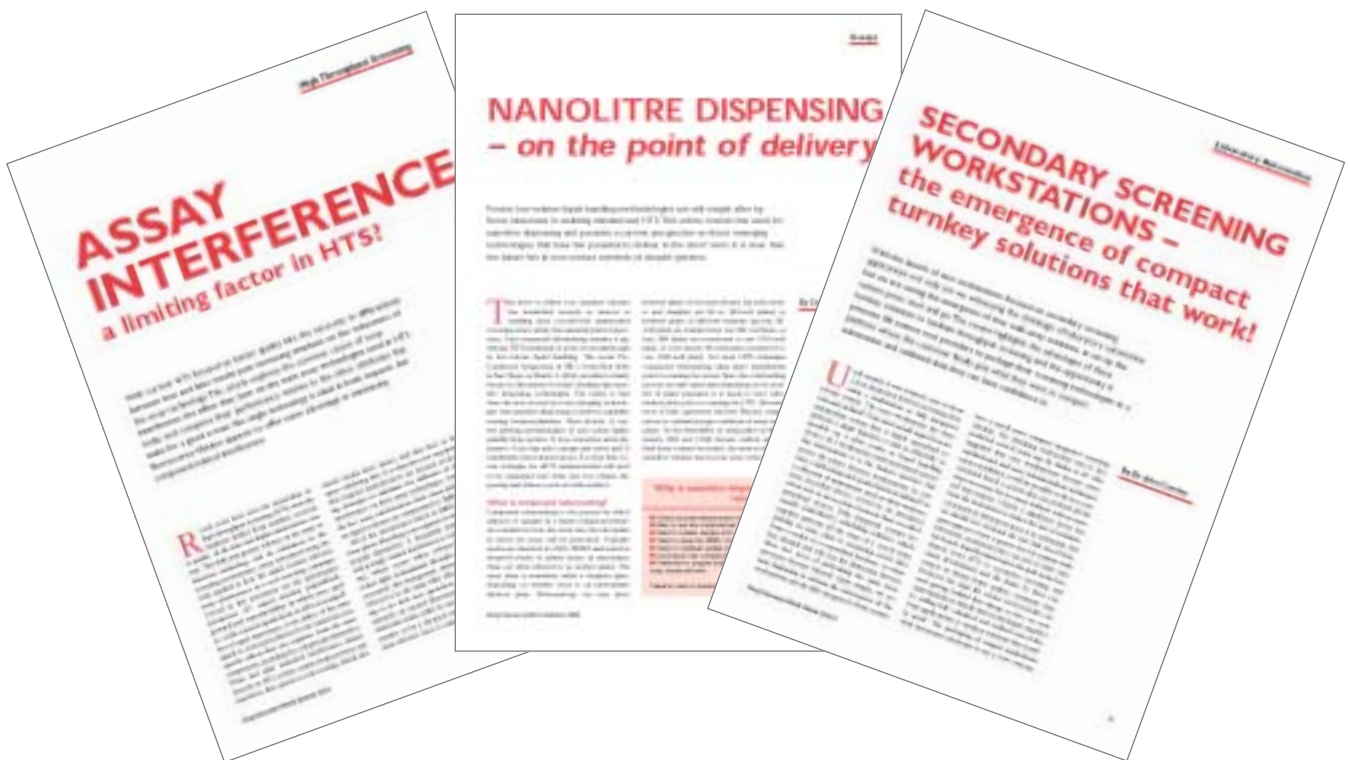
Who runs HTStec?

Dr. John Comley is HTStec's Managing Director and Founder. John was one of the first to offer specialist consulting services aimed specifically at developers of novel enabling HTS technologies and products. He has run several courses on the subject, chaired workshops and written many reviews on HTS-related topics. John has over 20 years experience in Drug Discovery, in both Pharma HTS (Glaxo Wellcome) and in new product development at a major Life Sciences Tool Provider (PerkinElmer). John has a Ph.D. in Parasite Chemotherapy.



Why use HTStec?

- **Clear focus** HTStec specializes in new and enabling HTS technologies
- **Independence** HTStec is not aligned to any company or vendor and offers unbiased opinion
- **Experience** HTStec consultants are experts in both HTS and in new product development
- **Contacts** HTStec has an extensive network of contacts among HTS directors, opinion leaders and Pharma scientists and those vendors developing HTS technologies
- **Flexibility** HTStec is small company, willing and eager to adjust to your needs and time lines
- **Informed Opinion** HTStec regularly writes reviews on new HTS technologies in Drug Discovery World
- **Quality** HTStec strives to offer the best quality market research



Visit www.htstec.com to get help connecting with your target customers.

